



KENYA ELECTRICITY GENERATING COMPANY PLC

KGN-LEG-05-2023

RFx: 5000013394

TENDER FOR THE PROVISION OF INSURANCE SERVICES FOR THE YEAR 2023-2024

Date: 2nd August 2023

Clarification No. 2

In accordance with the tender for 'The Provision of Insurance Services for the Year 2023-2024', KenGen hereby issues **Clarification No. 2** as follows.

NO	CLARIFICATION SOUGHT	KENGEN'S RESPONSE
1.	<p>We have noticed that most of the policies in the revised schedule have been omitted from the initial tender document. Kindly let us know if we proceed entirely based on revised schedule.</p> <p>The omitted policies are as below;</p> <ol style="list-style-type: none">1. Motor Private2. Motor Commercial3. Motor Cycle4. GPA/WIBA Plus5. Medical Insurance- Board of Directors6. Directors & Officers Liability7. All Risks8. Marine Cargo Insurance9. Professional Indemnity10. All Risks-Calibration Centre11. Drones Insurance12. Fire & Perils (Operations power houses/property) insurance13. Fire & Perils – Gogo & Sangoro Power Stations	<p>Yes, please proceed to bid as per the tender. Refer to addendum no.3 which included Appendix 1A- Revised</p>

2.	<p>In reference to Brokers technical evaluation criteria number 3. Claims Management for the last two calendar year (2021-2022). Provide evidence (Discharge voucher and proof of payment ((bank remittance; copy of cheque) with date, signed, stamped and certified by the underwriter for the duration taken to settle non-motor claims of at least Kshs 30,000,000.00 per claim excluding KenGen claims upon full claims documentation (excluding group life, motor & medical) certified by underwriter. Certification must not be more than three (3) months to the tender closing date). We are kindly requesting a review of the total claims downward to 10 M inclusive of Group Life Assurance.</p>	<p>The requirements remain unchanged as per tender.</p>
3.	<p>We write to seek clarification regarding whether it is mandatory for us to include the proposed underwriter's documents as part of our submission for the tender. This query arises from the fact that the underwriters in question are also participating in the bidding.</p>	<p>Yes. It is mandatory</p>
4.	<p>a) We write to request for an extension on the deadline for the above referenced tender, originally scheduled for 3rd August 2023 at 10:00 am</p> <p>b) In regard to the same, kindly can we get an extension for the tender to close on 10th?</p> <p>c) We however request that you consider extended the closing date to a later date as the notice given is too short.</p> <p>d) We write to request for submission date to be extended to 10th August 2023 to allow us sufficient time to effectively negotiate to with our risk partners.</p> <p>e) We would also like to request for extension of the tender closing date by at least 7 Days.</p> <p>f) We write to request extension of deadline submission date by a week to enable us finalize on paperwork/documentation.</p>	<p>The Tender has been extended to close on 10th August 2023 at 10.00am</p>

5.	<p>Kindly clarify under EVALUATION CRITERIA GENERAL INSURANCE POINT NO. 9, if an underwriter is bidding directly could they use recommendation letters from 5 clients as opposed to brokers who would be the competition on the tender?</p> <table border="1" data-bbox="194 289 922 573"> <tr> <td data-bbox="194 289 555 573"> <p>Recommendation letters from at least five (5) insurance brokers (stamped, signed, and certified by the issuing broker) - certification should be within three months before tender closing.</p> </td> <td data-bbox="555 289 922 573"> <p>➤ Attach five (5) recommendation letters from five (5) different Licensed Insurance brokers for the year 2023 (1 Mark each)</p> </td> </tr> </table>	<p>Recommendation letters from at least five (5) insurance brokers (stamped, signed, and certified by the issuing broker) - certification should be within three months before tender closing.</p>	<p>➤ Attach five (5) recommendation letters from five (5) different Licensed Insurance brokers for the year 2023 (1 Mark each)</p>	<p>The requirement is as per the tender document and remains unchanged. In addition, The recommendation can be obtained from at least 5 (five) corporate clients.</p>
<p>Recommendation letters from at least five (5) insurance brokers (stamped, signed, and certified by the issuing broker) - certification should be within three months before tender closing.</p>	<p>➤ Attach five (5) recommendation letters from five (5) different Licensed Insurance brokers for the year 2023 (1 Mark each)</p>			
6.	<p>a) I have also reviewed APPENDIX 1A- REVISED schedule and the data seems to miss group life policy, kindly confirm if we should proceed and bid as per the tender b.) Please confirm that GROUP LIFE INSURANCE has already been renewed and we should not Bid document</p>	<p>Please proceed to bid as per the APPENDIX 1A – Revised schedule list</p>		
7.	<p>We have also realized that on the new Appendix 1A, there are some classes reserved for AGPO, kindly confirm.</p>	<p>Yes. As per the Appendix 1A – Revised refer to Addendum no.3</p>		
8.	<p>We are seeking consideration under mandatory requirement MR9 for the annual gross premium of not less than 1 billion (excluding motor vehicles and medical insurance) for Co-insurers to be amended to 500 million in order to be able to participate in the above tender</p>	<p>The requirement is as per the tender document and remains unchanged.</p>		

BIDDER'S ACKNOWLEDGEMENT OF CLARIFICATION NO. 2

We, the undersigned, hereby certify that the clarification is an integral part of the document and the alterations set out in clarification have been incorporated in our tender document.

Signed

Tenderer

Date