



# KenGen

KENYA ELECTRICITY GENERATING COMPANY PLC

**TENDER FOR CONSULTANCY SERVICES FOR OLKARIA VII GEOTHERMAL POWER PROJECT**  
**KGN-BDD-016-2024**

**RESPONSE TO BIDDERS' REQUESTS FOR CLARIFICATION**

Dated: 18<sup>th</sup> October, 2024

**Clarification No.1**

In accordance with the **Tender for Consultancy Services for Olkaria VII Geothermal Power Project**, KenGen issues **Clarification No.1** as follows:

| No. | Document No./Description | Section | Bidder's Request for Clarification   | Employer's Response   |
|-----|--------------------------|---------|--|---|
| 1.  |                          |         | <p>Whilst we had expected that KenGen's intention was to first carry out a prequalification stage, and to then engage with shortlisted firms in a restricted competitive process, the preamble to the tender mentions that:</p> <p><i>This procurement process for the selection of Consultants will be carried out in a single stage, three envelope (Prequalification, Technical and Financial) International Competitive Bidding.</i></p> | <p>KenGen has structured this Tender to be undertaken in a single stage (3 envelopes) bidding process. We confirm that this process is synonymous to Open/International unrestricted tender procedure. We also confirm that there will be no separate prequalification stage.</p> |

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|  |  | <p><i>The Tender Document is classified in two parts;</i></p> <ol style="list-style-type: none"> <li><i>1. Part 1 containing the prequalification bidding documents</i></li> <li><i>2. Part 2 containing the Request for Proposal bidding documents</i></li> </ol> <p>Please clarify if this means that this is effectively an open / unrestricted international tender procedure, and that there will be no separate prequalification stage.</p> <p>In my opinion and experience, it would be better for KenGen to launch a separate prequalification phase first, in order to select a shortlist of companies, and, only then, to invite the same companies to submit technical and financial proposals. During that restricted competitive tender process, KenGen can also share relevant extracts of the recent feasibility study, and invite shortlisted bidders to a pre-bid site visit.</p> | <p>KenGen will provide the relevant extracts of the feasibility study Report to all bidders attending the mandatory Pre-bid site visit scheduled on 23<sup>rd</sup> October 2024 (the documents will be provided at the time of the Pre-bid site visit)</p> |
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**SUPPLIER ACKNOWLEDGEMENT OF CLARIFICATION NO.1**

We, the undersigned hereby certify that the Clarification is an integral part of the document and the alterations set out in Clarification has been incorporated in the Tender Proposal.

Signed.....

Tenderer.....

Date.....